

»» Business Review January-September 2025

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23 October 2025

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Terrafame

»» Review period in brief

- Global sales of electric vehicles have continued to grow, driven by China and Europe, despite market uncertainties and geopolitical turbulence – however, the market conditions continues to be challenging.
- Terrafame's net sales from battery chemicals developed favourably, even with the longer maintenance shutdown at the battery chemicals plant in August–September, declining sales prices and a weaker US dollar.
- In the third quarter, the company continued to implement a cash flow and profitability improvement programme. Through the programme, annual savings of around EUR 50 million have been achieved.
- Terrafame has started a strategy update – the results are expected at the end of the year.



»Terrafame's net sales increased in July–September 2025, EBITDA weakened by low prices and exchange rate fluctuations

Net sales
1–9/2025

EUR 373.9 milion

1–9/2024 EUR 350.8 million

7% increase

Net sales of battery
chemicals business

EUR 155.9 million

1–9/2024 EUR 97.6 million

42% of total net sales

EBITDA
1–9/2025

EUR 35.5 million

1–9/2024 EUR 50.2 million

Operating cash flow*
1–9/2025

EUR 74.9 million

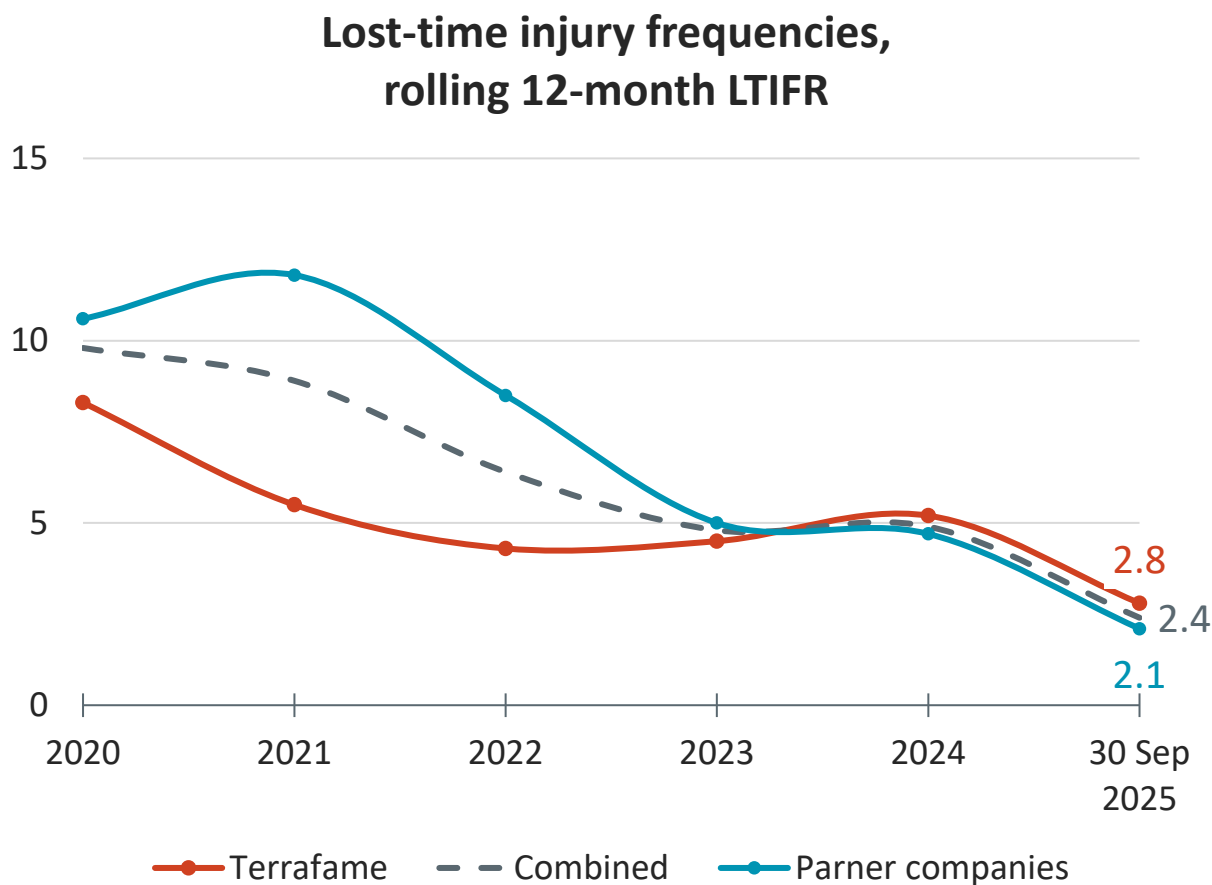
1–9/2024 EUR 46.7 million



*Operating cash flow = EBITDA - change in net working capital (incl. advance payments)

Terrafame Ltd's financial information is unaudited IFRS figures. Figures in parentheses refer to the corresponding period in the previous year, unless otherwise stated.

» Aiming for 0 accidents



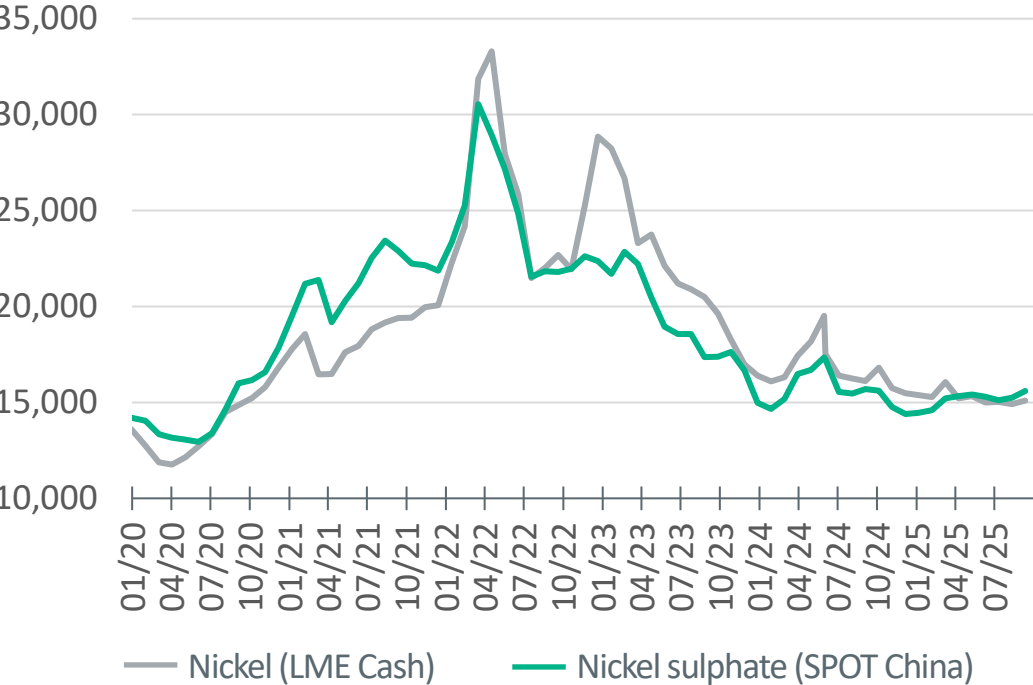
At 30 September 2025, Terraframe employed **816** (826) people and an average of **1,188** (1,402) people employed by partner companies worked in the industrial area during the review period (FTE).

An aerial photograph of a city skyline at sunset. The sky is a mix of orange, pink, and blue. In the foreground, a multi-lane highway bridge spans a body of water, with several cars visible. To the left of the bridge is a modern building with a curved, glass-enclosed walkway. In the center, a tall, blue-glass skyscraper stands out. To its left, another building is under construction, with a large crane on top. The background shows a dense urban area with various other buildings and greenery.

» Market
review

» Nickel and nickel sulphate prices lower than in the comparison period

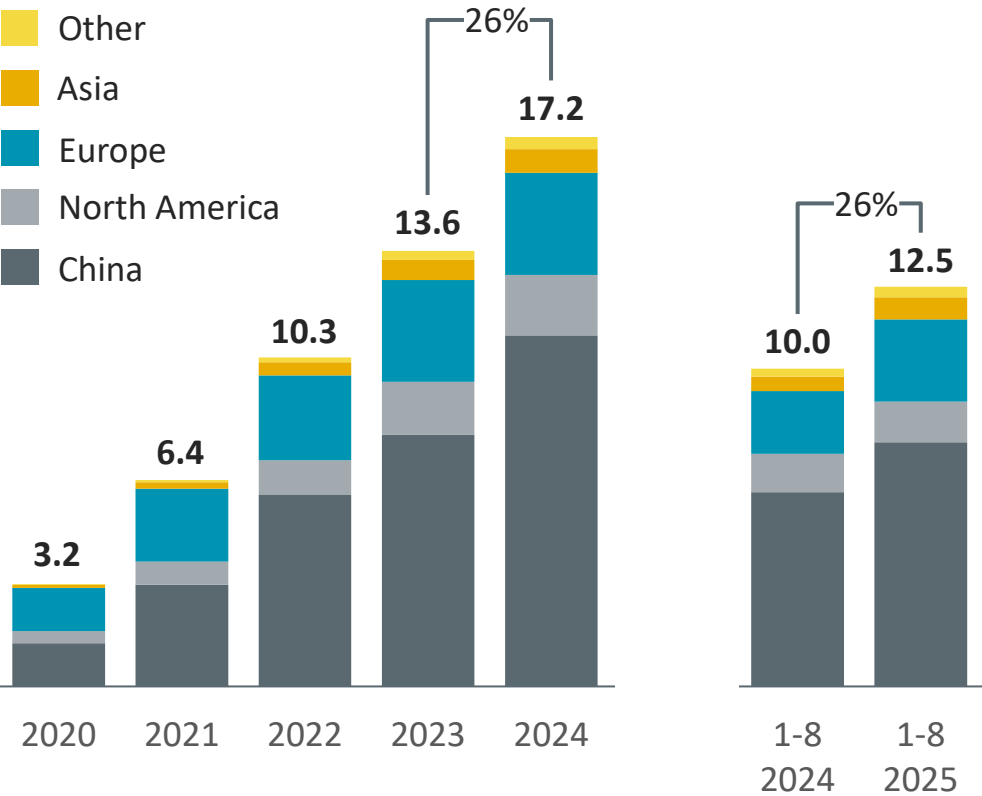
Price development of nickel and nickel sulphate, USD/t



Hinta USD/t	7–9 2025	7–9 2024	Change	1–9 2025	1–9 2024	Change
Nickel LME Cash	15,015	16,259	-7.7%	15,252	17,089	-10.7%
Nickel sulphate SPOT China	15,318	15,562	-1.6%	15,140	16,031	-5.6%
Currency exchange rate USD/EUR	1.17	1.10	-6.4%	1.12	1.09	-2.8%

» In January-August 2025, the sales of EVs increased by around 26% globally

Global EV sales, million pcs



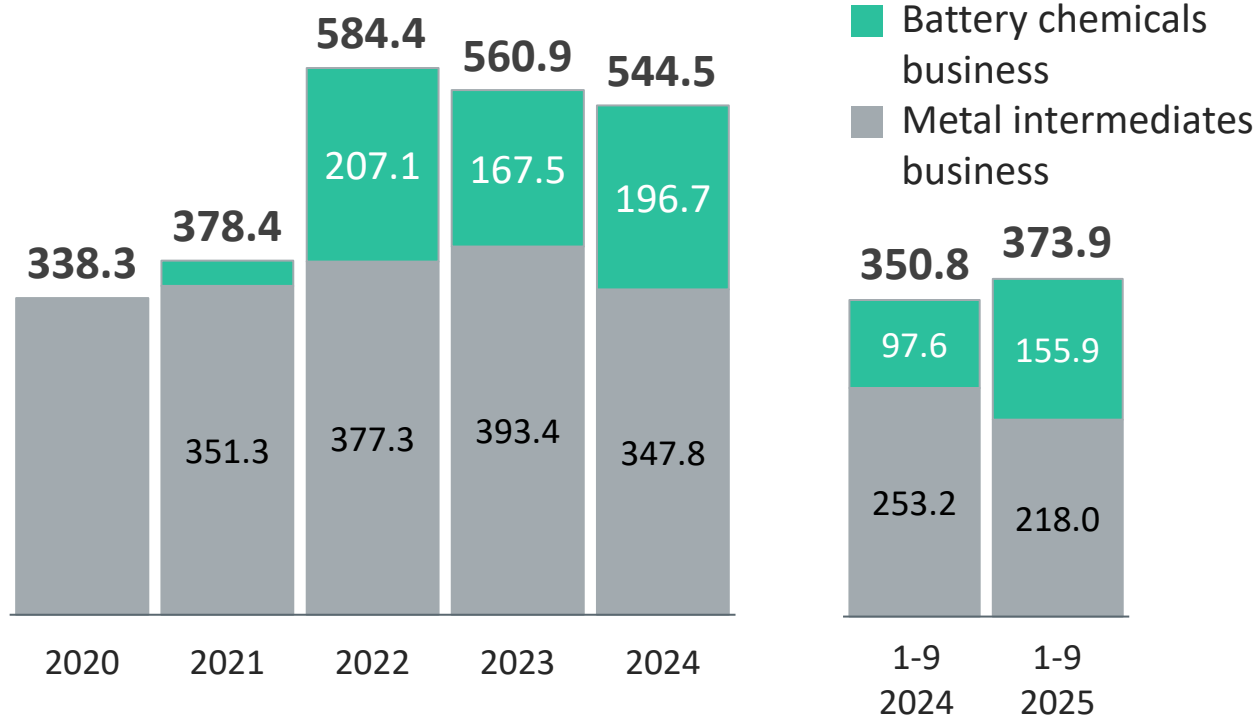
Million pcs	1-8/2025	1-8/2024	Change	2024
China	7.65	6.09	25.7%	11.0
Europe	2.59	2.0	31.3%	3.19
North America	1.27	1.20	5.8%	1.90
Asia	0.69	0.45	53.0%	0.74
Other countries	0.33	0.25	32.3%	0.39
Total	12.53	9.96	25.8%	17.2

» Financial review



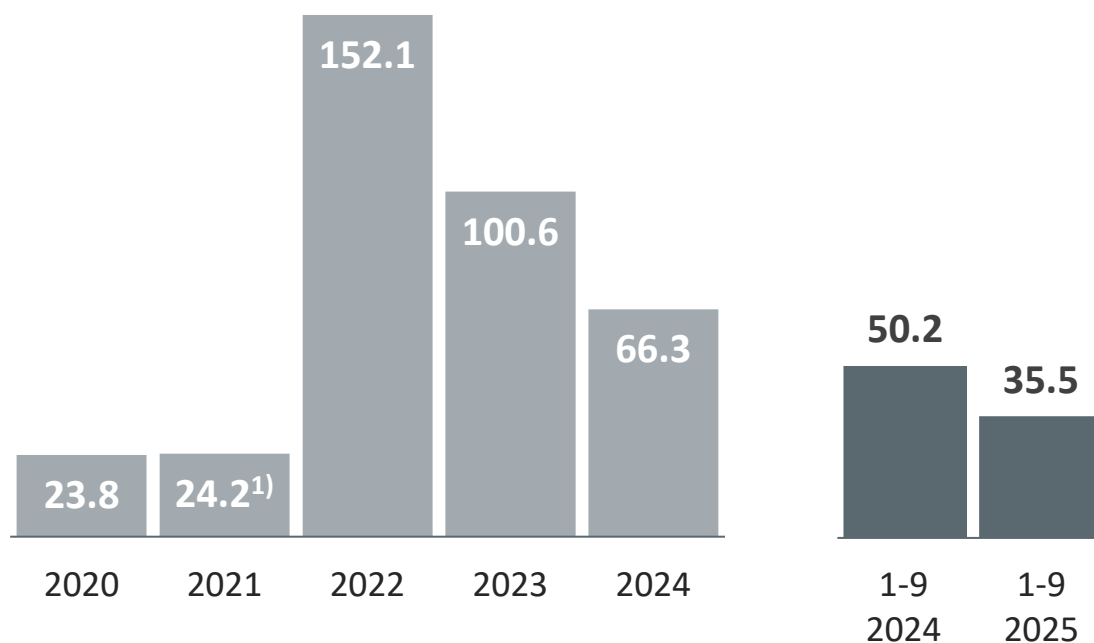
» Net sales increased due to higher delivery volumes of battery chemicals

Net sales, EUR million



» Lower market prices and EUR/USD exchange rates had a negative impact on EBITDA

EBITDA, EUR million



» Key figures in brief

EUR million	7–9/2025	7–9/2024	Change	1–9/2025	1–9/2024	Change	1–12/2024
Net sales	140.3	104.8	33.9%	373.9	350,8	6.6%	544.5
Battery chemicals business	48.4	32.6	48.5%	155.9	97.6	59.7%	196.7
Metal intermediates business	91.9	72.2	27.3%	218.0	253.2	-13.9%	347.8
EBITDA	10.0	12.7	-21.3%	35.5	50.2	-29.3%	66.3
Operating result	-17.6	-14.3	n.a.	-41.7	-11.0	n.a.	-12.6
Operating cash flow*	42.4	-1.3	n.a.	74.9	46.7	60.5%	69.2
Total capital expenditure	47.2	49.0	-3.8%	101.2	183.8	-44.9%	211.1

*Operating cash flow = EBITDA - change in working capital (incl. advance payments). The figure for 2024 has been corrected in the publication of the results on 18 July 2025.

»» Near-term outlook

- The battery chemicals market is expected to continue to be challenging in 2025, but Terrafame's production process enables flexible operations also in the intermediates market.
- The price development of base metals and battery chemicals involves considerable uncertainty.
- The development of safety at work, operational efficiency and profitability will continue.





Terrafame

**Enhancing low-carbon
mobility with responsible
battery chemicals.**

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